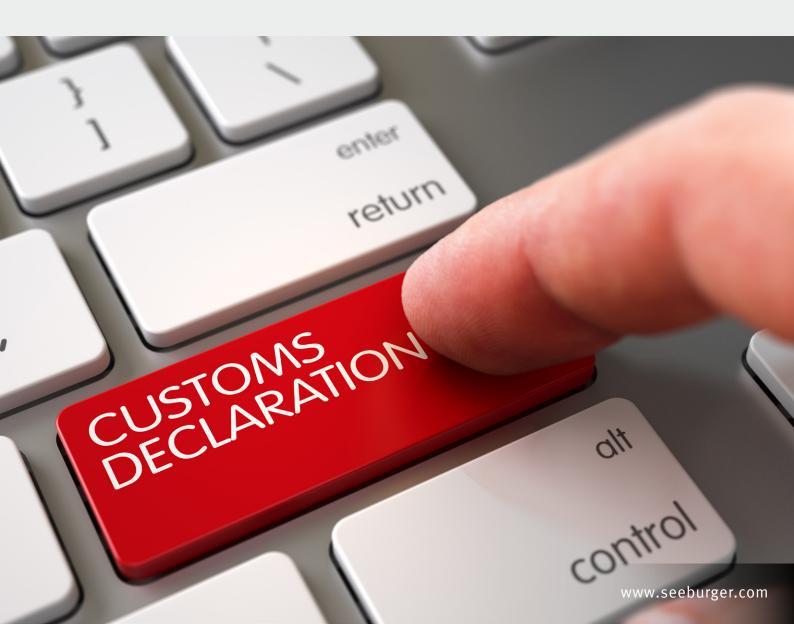




SEEBURGER is **SAP's Expert EDI Partner**

B2B/EDI for SAP GTS Customs Communication



SAP partners with SEEBURGER for Flectronic Customs Communication

SEEBURGER: The B2B/EDI Expert powering the SAP Global Trade Services

Many companies that ship internationally are faced with national and international legal requirements to comply with customs authorities for the countries they are shipping to. To process the electronic communications involved, many SAP customers are using "SAP Global Trade Services" (SAP GTS) to simplify trade management, comply with global trade regulations and accelerate customs procedures.

During our longstanding partnership with SAP, SEEBURGER has developed a "Center of Excellence" to support SAP GTS with the Business Integration Server. This designated server ensures that all communication to national and international customs authorities complies with legal requirements and at the same time safeguards that all electronic communications run smoothly through the SAP GTS system. We understand that customs processes vary greatly from country to country and that there are a vast number of communication standards and protocols used for B2B; from emails and web services to FTAM, FTP, OFTP2 or MQ to Value Added Networks (VAN). We comply with all the necessary standards and protocols whilst our future-proofing methodologies also ensure we are ready for new standards as they emerge.

The Official GTS B2B/EDI Adapter Solution for SAP

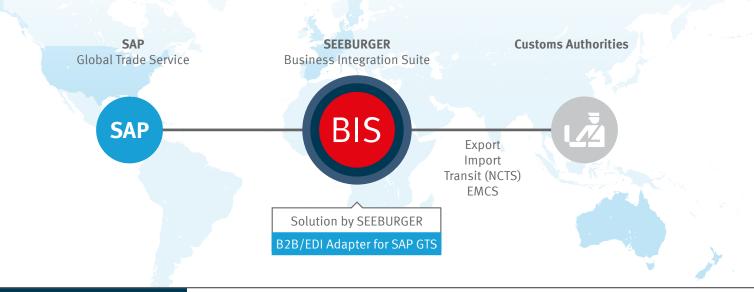
Since 2004, the SEEBURGER SAP GTS B2B/EDI Adapter Solution has been continuously developed and improved to connect new countries and to meet the ever-changing requirements from authorities and customers. In close cooperation with the SAP GTS team, SEEBURGER develops the message conversions and connections to the supported customs authorities and many intermediate brokers. Moreover, SEEBURGER assists SAP in the certification processes to comply with the various legal customs requirements. The B2B/EDI adapter solution is based on the leading B2B integration software SEEBURGER Business Integration Suite (BIS) – the only hybrid integration platform worldwide which is enabled for SAP Global Trade Services.

B2B/EDI Solutions from SEEBURGER

<u>Rock solid:</u> SEEBURGER offers you the most industryproven technology on the market to easily set up the cumbersome communication with customs – based on standard solutions.

<u>Compliant:</u> SEEBURGER and SAP work closely together with customs organizations to ensure the B2B/EDI adapter solution always meets the requirements in all covered countries.

<u>Integrated</u>: SEEBURGER provides the expertise and technology to connect your business-critical SAP GTS solutions fast, efficiently and well integrated – from a single source and based on one single software stack. No patchwork.



At a Glance – Why SEEBURGER?

- Market leader in customs communication
- Official SAP GTS partner

Benefit from Unique Features:

- Instant EDI connectivity to 12 countries Out of the box, no individual development necessary
- Prepackaged GTS workflows 500+ up-to-date mappings for standard customs processes
- Customs broker integration Via standard interface with customized development
- B2B/EDI Cloud Service for SAP GTS Reliable and scalable processes, secure and fast ROI

SEEBURGER B2B/EDI Cloud Service for SAP GTS

SAP GTS customers receive a tailored version of SEEBURGER's Business Integration Suite including over 500 mappings and prepackaged workflows. For self-filing, the B2B/EDI adapter solution provides connectivity for import, export, transit, and EMCS (Excise Movement Control System) processes to customs authorities in 12 different countries – as a standard deliverable without the need for individual development projects.

Customs Broker Integration

The SEEBURGER BIS is able to interact with the SAP GTS broker interface to connect you to third-party service providers such as customs brokers (e.g. DHL, Geodis, DB Schenker etc.) providing declaration services. The standard solution supports broker-centric, importer-centric and exporter-centric broker communication scenarios.

Individual Development of Customs Processes

For customs' processes not included in the standard B2B/EDI adapter solution, SEEBURGER provides the option to develop customs connections on an individual basis with a joint project approach.

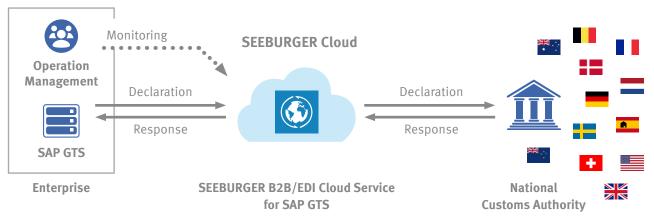
12 Countries Out-of-the-Box - Standard Customs Processes

Country	Process	Communication
** Australia	Export	Email
Belgium	PLDA (export/import), EMCS	Web service and Email
	NCTS	Email
Denmark	Export, import, NCTS	FTP
France	Delta-G (export/import)	Email over VPN or MPLS
	NCTS / NSTI / Delta-T	VAN ATLAS/400 and Email over VPN or MPLS
Germany	ATLAS (export/import/NCTS)	FTAM
	EMCS	FTAM (exclusive connection)
Netherlands	AGS (export/import), NCTS, EMCS	Email over VPN
New Zealand	Export	Web service
Sweden	Export, import, NCTS	OFTP2
Switzerland	e-dec (export/import), NCTS	Email
Spain	Export, import, NCTS	Web service
USA	AES (export)	sFTP, MQ Series, VAN provider
	ABI (import)	MQ Series, VAN provider
United Kingdom	CHIEF / CDS (export/import), NCTS, EMCS	Email / Web service

SEEBURGER B2B/EDI Cloud Service and SAP GTS Center of Excellence

Flexible Deployment - on Premises or in the Cloud

Customers can install and operate the B2B/EDI adapter solution in their own data center or opt for the worry-free SEEBURGER B2B/EDI Cloud Service for SAP GTS. The on-premises deployment is the right choice if customers want to leverage their existing IT infrastructure provided by their in-house support and maintenance organization. The cloud service is recommended for customers who simply want to focus on their business while saving costs, time and effort for hardware, maintenance, support and frequent adaptations to changed specifications.



Customs Communications as a Cloud Service

SEEBURGER B2B/EDI Cloud Service for SAP GTS

The B2B/EDI Cloud Service from SEEBURGER makes it easy for SAP GTS customers to outsource their customs communication solution – including operation, maintenance, support and assurance of full compliance to current and future customs integration requirements. The SEEBURGER Cloud provides the necessary flexibility, reliability and speed for successful customs connections. As the manufacturer of BIS and an expert in B2B/EDI as well as customs communication, SEEBURGER is ideally prepared to operate cloud-based BIS installations.

Implementation, Release Management & Support Services

The SEEBURGER Center of Excellence for SAP GTS assists the customer in the implementation of the B2B/EDI Adapter solution for SAP GTS by SEEBURGER. The customer specific system has to be updated in time as demanded by the authority's migration schedule.

To ensure full compliance, SEEBURGER proactively plans the implementation of mandatory changes and informs affected customers about necessary activities. The tight collaboration between SEEBURGER and SAP provides 24/7 support service.



Cloud Service Benefits

Fast ROI

Speedy implementation with low upfront fees due to preconfigured customs connections.

Scalable

Easy and competitive price model combined with an infrastructure that grows with your business and provides the agility to react quickly to future customs integration requirements.

Reliable

ISO-certified data centers with state-of-the-art infrastructure ensuring 99.5% or higher system availability, combined with a global 24/7 SAP GTS operation team highly experienced in customs processes.

Secure

Customer data processed and stored in accordance with German and European law as well as highest data security and protection standards.